RFP Assurance Provider for the Green List
10 July 2024
Questions
These questions have been received by the deadline on the published RFP schedule

1. References: IUCN would like to receive “references” of 3 clients. Are descriptions of 3 relevant projects sufficient to count as “references”, or are you asking for statements by relevant clients about their experience of working with....(name removed)?
   1. We would like statements by clients.

2. ISEAL: IUCN would like to see documentation of knowledge of ISEAL processes and requirements. We have benchmarked a number of schemes against the ISEAL Code of Good Practice, our work reflects the ISEAL Code, we hold a seat on their Technical Committee, and we regularly participate in ISEAL events to keep engaged in relevant discussions and developments. In terms of “documentation”, is a rather generic description as provided here sufficient, or do you want to receive, for example, an anonymised benchmarking table for another client?
   1. There is no need to submit work product.

3. Budget: The RfP states: “...this contract will have a second duration parameter of 99,000.00 Euro maximum.” Do we understand correctly that the maximum budget for the requested work is 99,000.00 Euro? We are not sure what “second duration parameter” means.
   1. The contract will expire either at the latest expiration date or when the budget has been met which may be sooner than the expiration date. In other words there are two parameters which cause the term of the contract to end: Date or cost. This is related to the limitations in the expedited procurement process we are following.

4. "List of proposed personnel to be deployed for the roles of IUCN Green List reviewers": could a detail of geographical scope and volume of work be provided?
   1. Geographic scope is global with the exception of Italy, Spain, Croatia, Bosnia Herzegovina, Montenegro, Albania & Greece.
   2. The actual volume of work will depend on the number of new submissions and renewals that are anticipated. The system currently has approximately 75 listed sites with an estimate of approximately 35- 40 process reviews anticipated in the next 12 months. Note this estimate may change.
5. “Proven records of proposed personal’s expertise and knowledge in the IUCN Green List Standard, Processes and Procedures. (Include trainings they have had on the Green List process)"
I wonder if previous relevant experience on assurance (standards and approaches for protection of biodiversity, natural and social -values), protected areas management, sustainability benchmarking and gap analysis could be considered as similar/equivalent expertise and knowledge that could meet this requirement.

1. The submission should include a direct response to the RFP requirement as well as any additional pertinent information that can help assess the knowledge of the Green List Program

6. Under section 4.4, criteria 1, IUCN requires "Proven records of proposed personal’s expertise and knowledge in the IUCN Green List Standard, Processes and Procedures. (Include trainings they have had on the Green List process)." Are there specific documents that IUCN requires to evidence knowledge in the IUCN Green List Standard? Can interested parties present a summary narrative that describes their knowledge on the IUCN Green List Standard?

1. The submission should include a direct response to the RFP requirement as well as any additional pertinent information that can help assess the knowledge of the Green List Program

2. For reference material please review the Green List Standard and the User Manual available along with other explanatory material at iucngreenlist.org.
   1. The User guide can be downloaded HERE. Please note the User Guide is undergoing revision and we anticipate the new version to be transitioning into use later this year.

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