

Q&A for RFP Reference: IUCN-23-12-P02816-01
Regional market analysis on conservation finance in Central Africa

Q. Shall the Pre-Qualification Criteria be part of the proposal or sent prior to writing the proposal? Would you want the Declaration of Undertakings being sent to you already now or together with the proposal?

A. As described in section 4 of the RfP, all 4 documents must be submitted to the indicated address as part of your proposal and with each one password-protected by the submission deadline (18:00 CET on 9th Jan), followed by sending of passwords within 12hrs of the deadline.

Q. Attachment 2 “Declaration of Undertakings” template is not attached.

A. You will find the link to the template on top of the IUCN procurement webpage: <https://www.iucn.org/procurement/currently-running-tenders>

Q. In the Technical Proposal is there a specific you want the relevant projects being presented? Would you have a template or syntax?

A. There is no specific preferred format required for the technical proposal. Depending on what and how much info you are providing, it is up to you as to whether you feel this is best and more clearly laid out in table or narrative form. I would recommend that each of the 4 descriptions / sections for which information is to be provided, are clearly headed to make it visually easier to understand. As much detail as possible would also be helpful, to limit the clarifications that need to occur thereafter.

Q. I noticed you recently created an RFP for regional market analysis on conservation finance in Central Africa. Can I share it with our agencies and consultants? I regularly partner with organizations like IUCN for free to match them with professionals in our network.

A. If you do know of professionals who are qualified to take on the work of the Central Africa market analysis, I would welcome the IUCN RfP being shared with them, as long as it is shared in its current IUCN form, and indeed as long as the sharing of it will not be monetised by you/your company/other related parties.